**EL&M****EFFICIENT LIGHTING & MAINTENANCE, INC.**

Service Division Fax: 203-775-9246

Service Division E-mail: service@el-m.net

www.el-m.net

203-775-4014

**5A DEL MAR DRIVE
BROOKFIELD, CT 06804**

Retrofit Division Fax: 203-775-4226

Retrofit Division E-mail: sales@el-m.net

**Testimony of Tom Phillips
Efficient Lighting & Maintenance, Inc****SB 1157- An Act Concerning the Restoration of the Energy Conservation & Load
Management Fund****Finance Revenue and Bonding Committee
Public Hearing
March 21,
2011**

Good afternoon. Senator Daily, Representative Widlitz and members of the Finance Revenue and Bonding Committee, my name is Tom Phillips, President of Efficient Lighting and Maintenance,(EL&M) I am here today in support of SB 1157-An Act Concerning the Restoration of the Energy Conservation & Load Management Fund.

The diversion of funds from the rate payer funded Energy Efficiency program threatens many companies in Connecticut. The energy efficiency programs allow residential and commercial customers with a cost effective means of improving their energy efficiency by reducing their electric usage, thus lowering their bills. With reduced funding the Connecticut companies that provide the energy efficiency retrofits will see a reduction in business which may cause the loss of current jobs and affect their ability to hire new employees.

Efficient Lighting & Maintenance started in 1981, is located in Brookfield, CT. We presently directly employ 20 persons as well as using a subcontracting force of 6 to 8 persons. We are one of CL&P and UI's Small Business Energy Advantage contractors, working daily to perform energy saving upgrades. These upgrades or "retrofits" include lighting, refrigeration controls, motor replacements, lighting controls for commercial and Industrial customers.

EL&M has been given the governors green circle award for the last 3 years (2008, 2009, 2010). We perform approximately 200 retrofit projects per year. We touch everyone from a barbershop in Danbury with 4 light fixtures to office buildings or grocery stores with 100's of fixtures.

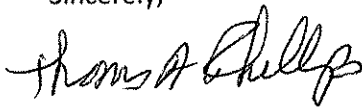
We are working with SAMA (Spanish American Merchants Association) in New Haven to help their community become more energy efficient. It seems that lots of people/business want to "go green" but do not know how to get there. That is part of the service we provide.

I have included some copies of Environmental Stewardship awards that I have personally been involved in at Tri Town Foods, Uncasville, November 2009, Overseas Ministry Study Center, New Haven, January 2010, Chicks Drive In, West Haven, October 2010, and Bishops Orchards, September 2009.

CEEF Programs support an energy that cost less, is cleaner for the environment, creates thousands of jobs, saves Connecticut businesses and residential customer's money to re-invest in Connecticut, saves our natural resources and fossil fuels, has an immediate impact, with long term results, and has a 4 to 1 return on investment. Today CEEF is having a positive impact on CT's economy, environment and electric grid.

I urge you to support SB 1157. Connecticut business will benefit, residents will benefit, and the environment needs it. Thank you for your time.

Sincerely,

A handwritten signature in black ink, appearing to read "Thomas A. Phillips". The signature is fluid and cursive, with the first name "Thomas" and last name "Phillips" clearly distinguishable.

Thomas A Phillips
CEM, CLEP, CLMC
President



The Connecticut Department of Environmental Protection
awards this 2008 GreenCircle Program Certificate to:

Efficient Lighting and Maintenance

for promoting pollution prevention, waste reduction, natural resources
conservation and/or environmental awareness.



STATE OF CONNECTICUT
DEPARTMENT OF ENVIRONMENTAL PROTECTION
GREENCIRCLE AWARDS PROGRAM
79 ELM STREET
HARTFORD, CT 06106-5127


AMEY W. MARRELLA
COMMISSIONER

By Her Excellency M. Jodi Rell, Governor: an

Official Statement

On behalf of the State of Connecticut,
I, M. JODI RELL, Governor,
take great pleasure in
congratulating

Efficient Lighting and Maintenance

Brookfield, Connecticut

as you are honored as
a recipient of the

Green Circle Award.

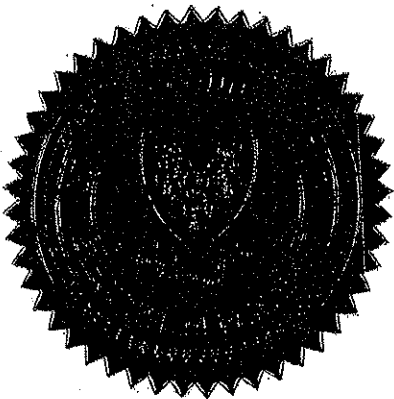
This recognition is a testament to your
dedication, commitment and tireless efforts to raise
the standards of excellence in the State of Connecticut.

I commend your energy, enthusiasm and hard work in leading
the way in preserving our natural resources. Your efforts are certainly
an inspiration to all of Connecticut's residents and a testament to your
determination to protect the environment and our quality of life.

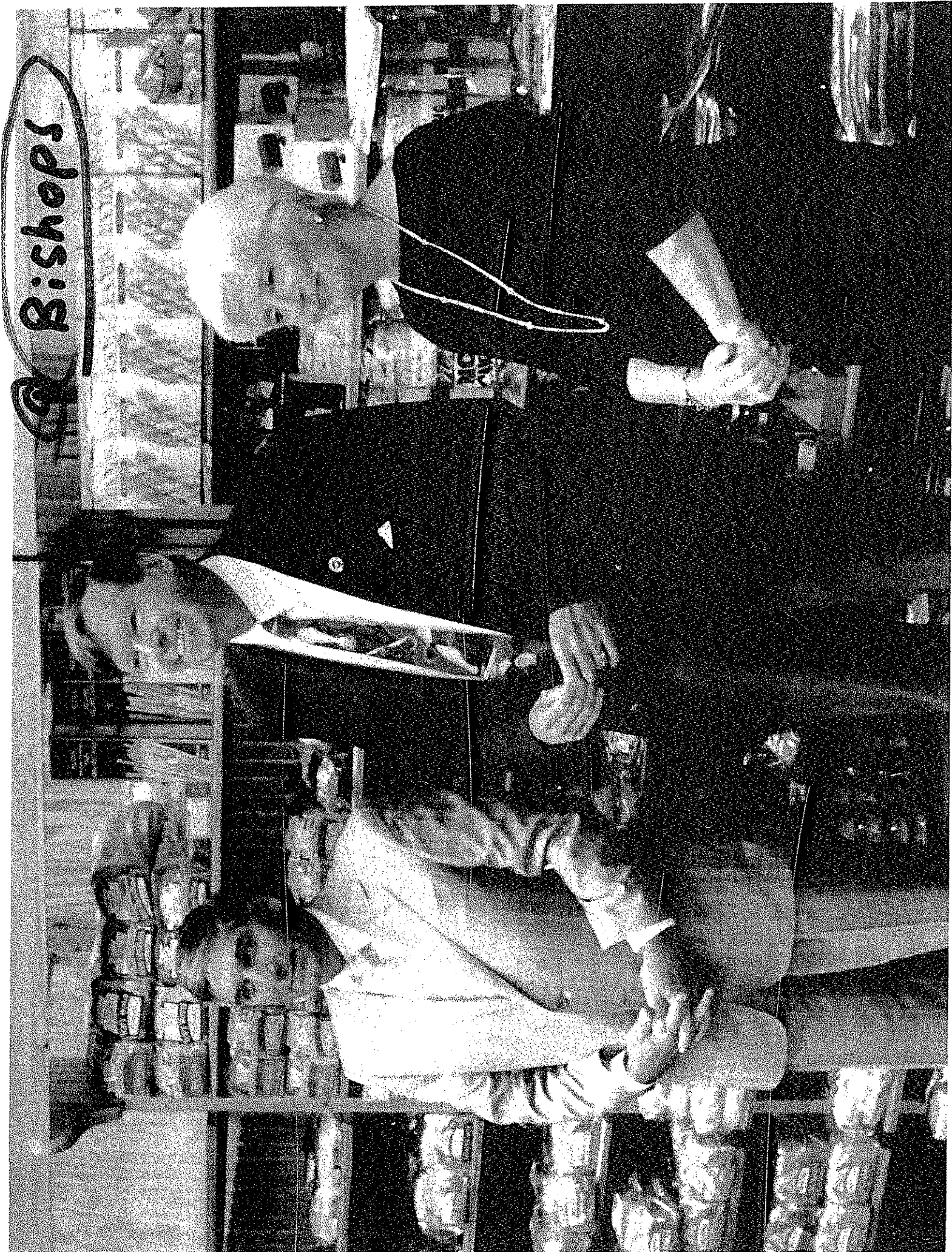
This occasion offers an opportunity to thank you
for your generous contributions toward enhancing Connecticut's
communities. I congratulate and commend you on this
honor and wish you continued success in the future.

Therefore, I, M. Jodi Rell, Governor of the State of Connecticut,
do hereby convey honor and recognition upon

Efficient Lighting and Maintenance
in the State of Connecticut.



M. Jodi Rell
Governor



Energy-Efficient Lighting at Bishop's Orchards Saves Electricity

NEEC to Honor Bishop's Orchards with Environmental Stewardship Award

Bishop's Orchards of Guilford, Connecticut will reduce their electricity consumption by more than 117,000 kilowatt-hours a year. This is equivalent to saving 11,254 gallons of gas a year or saving 27 acres of trees. In honor of this accomplishment and for demonstrating leadership in the business community, they will receive the Northeast Energy Efficiency Council- CT Chapter's Environmental Stewardship Award on September 22 at 11:00 at Bishop's Orchards, 1355 Boston Post Road, Guilford.

Bishop's Orchards accomplished this savings through participation in the Small Business Energy Advantage program. This is one of the innovative energy programs supported by the Connecticut Energy Efficiency Fund (CEEF) and administered by the energy experts at the Connecticut Light & Power Company. The program offers turnkey energy solutions for small businesses that do not have the financial resources or in-house expertise necessary to analyze and improve their energy usage. Tom Phillips of Efficient Lighting & Maintenance, Inc. (Brookfield, CT) performed the upgrades which included replacing the old inefficient lighting with new energy-efficient fluorescent lighting.

"Our partnership with the Connecticut Energy Efficiency Fund has helped us to control our current and future costs. Already our electric usage has decreased by 18 percent during the first four months and we've lowered our electric demand by 14 percent!" stated Keith Bishop, Co-CEO, Treasurer and Winemaker for Bishop's Orchards.

"Our family farm business is based upon generations of stewardship of our farmland", Bishop noted. "Likewise resources that generate electricity cannot be depleted without causing complications for generations ahead. The opportunity to partner with the Connecticut Energy Efficiency Fund, CL&P and Efficient Lighting & Maintenance Inc has given us the tools to reduce our energy use, save resources, and keep our costs stable. We would not have been able to do this \$99,000 project without the financial incentives and payback terms provided by the Small Business Energy Advantage Program."

"On top of the energy savings, we have improved our product's appearance by installing Con-Tech Lighting fixtures, that deliver the light where it is needed, showing off our great products so we can sell more farm-fresh produce!" Bishop added.

The Connecticut Energy Efficiency Fund was created in 1998 to address Connecticut's increasing energy needs. A small charge on customer utility bills provides the funds that support programs for homeowners and renters, small and large businesses, and state and local governments. The Fund has come under attack in past years and recently when the budget deficit reached hundreds of millions of dollars. State legislators were instrumental in working with the energy efficiency industry to protect the Fund.

"The benefits are tremendous for the consumers and the environment, and using the dollars from the Connecticut Energy Efficiency Fund provides a clear example of how businesses and organizations can employ environmentally sound practices without sacrificing the bottom line," stated Dave Leishman, Chair of the Northeast Energy Efficiency Council- CT Chapter.

The Northeast Energy Efficiency Council- CT Chapter is a business association of the energy efficiency industry. NEEC-CT was formed to help member companies grow and prosper in a challenging environment. They provide a voice for the industry to support and expand business opportunities for efficiency companies.

CERTIFICATE OF:
ENVIRONMENTAL STEWARDSHIP 2009

Presented To:

Bishop's Orchards

We are pleased to recognize Bishop's Orchards for demonstrating leadership in community and business, by participating in several energy-efficiency projects funded by the Connecticut Energy Efficiency Fund, and in partnership with The Connecticut Light and Power Company.

These actions produced an annual savings of 117,272 kwh, which equates to the environmental impact of saving 27 acres of trees and 11,254 gallons of gas.

David J. Leishman
Chairman
Northeast Energy Efficiency Council
Connecticut Chapter



NORTHEAST ENERGY
EFFICIENCY COUNCIL
A business association of the energy efficiency industry

Steven L. Cowell
President
Northeast Energy Efficiency Council